

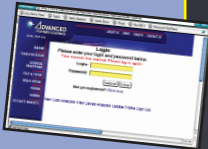
Will a Cheaper Cargo Tank Coating End Up Costing You More?

TAKE THE *MarineLINE*® COST COMPARISON

1

Free Analysis

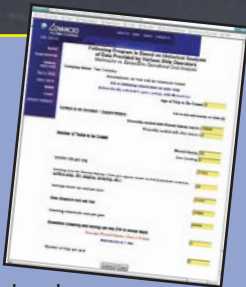
Use our **Cost Analysis Tool** located at www.adv-polymer.com, or ask for the **MarineLine Story CD**, available free from APC.



2

Fill in the Data

You will be asked age of ship, and simple operating costs about your tanker such as surface area to coat, using phenol epoxy and/or zinc coatings, number of tanks, cleaning costs, downtime, number of trips per year, touch up costs, etc.



3

A Profitable Result

Your **savings** are calculated showing the benefits of using APC's **MarineLine** Coating and your potential **profit** is then highlighted.

4

Contact Us

Once you see the impressive profit potential **specify**

MarineLINE®

Analysis Results					
Coating Cost Analysis - MarineLine vs. Epoxy/Zinc for Test Company					
Age of Vessel (Years)					
Future Life Span (Years)					
1	Surface coated -Square Meters	18,800	0	Cost all Tanks	MarineLine
2	No. Applications over life of Ship	3	2		18,800
3	No. of Tanks	18	0		1
4	Days per Application	46	0		18
5	Loss Revenue during recoating	\$38	0		46
6	Total Loss Revenue during recoating	\$12,000.00	\$12,000.00		46
7	Coating Cost per square meter	\$1,661,538.46	\$0.00	\$1,661,538.46	\$12,000.00
8	Total coating cost per application	\$39.00	\$39.00	\$603,846.15	\$58.00
9	Coating cost over life of ship	\$702,000.00	\$0.00	\$702,000.00	\$1,044,000.00
10	Heat curing cost per application	\$2,106,000.00	\$0.00	\$2,106,000.00	\$1,044,000.00
11	Heat curing cost over life of ship	\$38,000.00	\$0.00	\$38,000.00	\$54,450.00
12	Touch up cost per year	\$108,000.00	\$108,000.00	\$25,000.00	\$2,500.00
13	Ship disposal per trip	\$25,000.00	\$25,000.00	\$3,600.00	\$21,600.00
14	Slops disposal over life of ship	\$72,000.00	\$72,000.00	\$1,080,000.00	\$324,000.00
15	Cleaning chemicals per year	\$1,080,000.00	\$1,080,000.00	\$90,000.00	\$270,000.00
16	Down time per trip (days)	\$60,000.00	\$60,000.00	\$9,000.00	\$270,000.00
17	No. of trips per year	\$900,000.00	\$900,000.00	\$144,000.00	\$2,160,000.00
18	Down time cost over life of ship	\$8,640,000.00	\$8,640,000.00	\$1,440,000.00	\$21,600,000.00
19	Total cost over life of ship	\$14,570,538.46	vs.	\$4,428,796.15	
Savings MarineLine over Epoxy/Zinc based on additional selling days					
Savings per year based on future life of ship					
Savings per day					
Increased Productivity = Increased Profit					
If you can not take advantage of extra selling days:					
your additional profit over life of ship is: \$2,383,142.31					
your per year additional profit is: \$158,876.15					
your per trip additional profit is: \$26,479.36					
[Save Results]					

U.S. \$10,141,742.31
Estimated Additional Profit Over Life of Ship

Estimated profit based on historical data, provided by various ship owners.

Why is MarineLine® the Best Coating?

Increased Productivity = Increased Profit

- Resists acids, caustics, and solvents
- Carries virtually all IMO cargoes
- Reduces recoatings
- Fewer slops
- Allows faster tank cleaning
- Uses less cleaning chemicals
- Faster turnaround